

Carrier RFP Management

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Nulogx delivers superior results to shippers seeking to review existing carrier contract terms.

We are positioned to deliver savings that will be difficult for shippers to achieve on their own given our ability to leverage our proprietary software applications together with our unparalleled insights into market rates, service levels, routing options and lane densities.

Typical carrier RFP engagements include:

Carrier Selection: based on our understanding of carrier's ability to deliver service at competitive prices we assist our clients in selecting new carriers to participate in the RFP process;

Bid Management and Rate Comparison: our proprietary rating engine and bid-management tools enable rapid processing of multiple bid-responses generating accurate carrier saving estimates to support the decision process;

Bid Process Management: we will ensure the completeness of every facet of the RFP process by executing and documenting all administrative tasks including RFP document development, circulation to bidders, bid receipt confirmation, responding to carrier questions and the preparation of final reports to support the final carrier selection;

Carrier Qualification: we validate carrier references and ensure appropriate insurance coverage and operating authorities for each carrier included in the bid process.

Market Insight: we share our carrier experience and market knowledge resulting from the execution of numerous RFP bids and freight bill audit processing;

Logistics Professionals: leveraging our experienced logistics team ensures a thorough understanding of transportation rates, service levels and distribution modes to ensure that the final carrier selection is as competitive as possible.

Enabling a shipper with a \$5 million transportation spend to secure a 5% reduction one month sooner than if this process was conducted internally will generate an additional \$20,000 in savings.

Enabling the same shipper to secure an additional 1% in savings overall will result in an additional savings of \$50,000.

These potential savings estimates yield a significant ROI on the cost of a Carrier RFP engagement with Nulogx.

Contact us at: info@nulogx.com